

**राष्ट्रिय वाणिज्य बैंक लिमिटेड**  
तह ७, उप-प्रबन्धक (कृषि) (प्रशासन सेवा, कृषि समूह)  
खुला प्रतियोगितात्मक लिखित परीक्षाको पाठ्यक्रम

सेवा :- प्रशासन

समूह :- कृषि

उपसमूह :-

तह :- ७

पद :- उप प्रबन्धक (कृषि)

किसिम :- खुला

पाठ्यक्रम योजनालाई निम्नानुसार दुई चरणमा विभाजन गरिएको छ ।

प्रथम चरण :- लिखित परीक्षा

पूर्णाङ्क :- २००

द्वितीय चरण :- अन्तर्वार्ता

पूर्णाङ्क :- ३०

**परीक्षा योजना (Examination Scheme)**

**१. प्रथम चरण : लिखित परीक्षा (Written Examination)**

पत्र	विषय	पूर्णाङ्क	उत्तीर्णाङ्क	परीक्षा प्रणाली		प्रश्नसंख्या x अङ्क	समय
प्रथम	Agriculture Economy and Management	१००	४०	वस्तुगत	बहुवैकल्पिक प्रश्न (MCQ)	५० प्रश्न x १ अङ्क	४५ मिनेट
	Banking and Organizational Management			विषयगत	छोटो उत्तर	६ प्रश्न x ५ अङ्क	१ घण्टा ३० मिनेट
					लामो उत्तर	२ प्रश्न x १० अङ्क	
द्वितीय	Agriculture Economy and Management	१००	४०	विषयगत	छोटो उत्तर	४ प्रश्न x ५ अङ्क	३ घण्टा

**२. द्वितीय चरण : अन्तर्वार्ता (Interview)**

विषय	पूर्णाङ्क	परीक्षा प्रणाली
अन्तर्वार्ता	३०	मौखिक

**द्रष्टव्य :**

- लिखित परीक्षाको माध्यम भाषा नेपाली वा अंग्रेजी अथवा नेपाली र अंग्रेजी दुवै हुन सक्नेछ ।
- प्रथम र द्वितीय पत्रको लिखित परीक्षा छुट्टाछुट्टै हुनेछ ।
- लिखित परीक्षामा सोधिने प्रश्नसंख्या र अंकभार यथासम्भव सम्बन्धित पत्र/विषयमा तोकिए अनुसार हुनेछ ।
- वस्तुगत बहुवैकल्पिक (Multiple choice) प्रश्नहरूको गलत उत्तर दिएमा प्रत्येक गलत उत्तर बापत २० प्रतिशत अङ्क कट्टा गरिनेछ । तर उत्तर नदिएमा त्यस बापत अङ्क दिइने छैन र अङ्क कट्टा पनि गरिने छैन ।
- वस्तुगत बहुवैकल्पिक हुने परीक्षामा परीक्षार्थीले उत्तर लेखदा अंग्रेजी ठूलो अक्षर (Capital letter) A,B,C,D मा लेख्नुपर्नेछ । सानो अक्षर (Small letter) a,b,c,d लेखेको वा अन्य कुनै सङ्केत गरेको भए सबै उत्तरपुस्तिका रद्द हुनेछ ।
- बहुवैकल्पिक प्रश्नहरू हुने परीक्षामा कुनै प्रकारको क्याल्कुलेटर (Calculator) प्रयोग गर्न पाइने छैन ।
- विषयगत प्रश्नहरूको हकमा एउटा लामो प्रश्न वा एउटै प्रश्नका दुई वा दुई भन्दा बढी भाग (Two or more parts of a single question) वा एउटा प्रश्न अन्तर्गत दुई वा बढी टिप्पणीहरू (Short notes) सोध्न सकिने छ ।
- विषयगत प्रश्न हुने पत्र/विषयका प्रत्येक खण्डका लागि छुट्टाछुट्टै उत्तरपुस्तिकाहरू हुनेछन् । परीक्षार्थीले प्रत्येक खण्डका प्रश्नको उत्तर सोही खण्डको उत्तरपुस्तिकामा लेख्नुपर्नेछ ।
- यस पाठ्यक्रम योजना अन्तर्गतका पत्र/विषयका विषयवस्तुमा जुन सुकै कुरा लेखिएको भए तापनि पाठ्यक्रममा परेका कानून, ऐन, नियम, विनियम तथा नीतिहरू परीक्षाको मिति भन्दा ३ महिना अगाडि (संशोधन भएका वा संशोधन भई हटाईएका वा थप गरी संशोधन भई) कायम रहेकालाई यस पाठ्यक्रममा परेको सम्झनु पर्दछ ।
- प्रथम चरणको परीक्षाबाट छनौट भएका उम्मेदवारहरूलाई मात्र द्वितीय चरणको परीक्षामा सम्मिलित गराइनेछ ।
- पाठ्यक्रम स्वीकृत मिति : २०८२/०९/१७

**प्रथम पत्र (Paper – I)**

**Banking and Organizational Management**

**Section – A (50 Marks)**

**1 Banking and Related Institutions**

- 1.1 Commercial Banking in Nepal: Evolution and Status
- 1.2 Rastriya Banijya Bank: Role, Contribution, Challenges and Prospects
- 1.3 Other Banks and Financial Institutions in Nepal: Role, Performance
- 1.4 Payment System Operators (PSO), Payment Systems Providers (PSP)
- 1.5 Merchant Banking Institutions, Private Equity Investments
- 1.6 Mutual Funds

**2 Banking Related Laws and Directives**

- 2.1 Nepal Rastra Bank Act, 2058
- 2.2 Bank and Financial Institution Act, 2073
- 2.3 Payment and Settlement Act, 2075
- 2.4 Money Laundering Prevention Act, 2064
- 2.5 Banking Offence and Punishment Act, 2064
- 2.6 Electronic Transaction Act, 2063
- 2.7 Negotiable Instrument Act, 2034
- 2.8 The Act on Recovery of Debts of Banks and Financial Institutions, 2058
- 2.9 Unified Directives and Circulars issued by Nepal Rastra Bank for Banks and Financial Institutions in Nepal

**3 Other Related Laws and Bylaws**

- 3.1 Company Act, 2063
- 3.2 Income Tax Act, 2058
- 3.3 Labor Act, 2074
- 3.4 Public Procurement Act, 2063
- 3.5 Right to Information Act, 2064
- 3.6 Bonus Act, 2030
- 3.7 National Information and Communication Technology Policy, 2015 (2072 BS)
- 3.8 National Cyber Security Policy, 2023 (2080 BS)
- 3.9 राष्ट्रिय वाणिज्य बैंक, कर्मचारी सेवा विनियमावली, २०७०

राष्ट्रीय वाणिज्य बैंक लिमिटेड  
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**Section – B (50 Marks)**

**4 Financial Markets and Banking Operation**

- 4.1 Basic Understanding of Financial Markets
- 4.2 Interest Rates Determination
- 4.3 Interest Rates Structures, Yield Curves
- 4.4 Commercial Banking Operations
  - 4.4.1 Sources of Funds for Banks
  - 4.4.2 Uses of Funds by Banks
  - 4.4.3 Off-Balance Sheet Activities

**5 Organizational Management and Planning**

- 5.1 Human Resource Management, Succession Planning, Knowledge Management
- 5.2 Stress Management, Conflict Management, Time Management
- 5.3 Strategic Management
- 5.4 Risk Management
- 5.5 Business Intelligence
- 5.6 Business Continuity Plan (BCP)
- 5.7 Project Appraisal, Financial Statement Analysis and Break-even Analysis
- 5.9 Principles and Utility of Budget

**6 Organizational Behavior and Development**

- 6.1 Employee Motivation,
- 6.2 Performance Monitoring and Evaluation
- 6.3 Management Information System
- 6.4 Communication: Skill, Approach, Issues and Challenges
- 6.5 Managing Organizational Changes and Innovations
- 6.6 Entrepreneurship Skills and Development
- 6.7 Emotional Intelligence, Empathy
- 6.8 Grievance Handling

**Section – B (50 × 1 = 50 Marks)**

यस खण्डमा सोधिने बहुबैकल्पिक प्रश्नहरु (MCQ) द्वितीय पत्रको पाठ्यक्रमबाट सोधिनेछ ।

राष्ट्रिय वाणिज्य बैंक लिमिटेड  
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द्वितीय पत्र (Paper – II)

**Agriculture Economy and Management**

**Section – A (50 Marks)**

**1. Agriculture in Nepal**

- 1.1 Agriculture Sector in Current Periodic Plan of Nepal
- 1.2 National Agriculture Policy
- 1.3 Agricultural Development Strategy (ADS)
- 1.4 Agriculture Production Status
- 1.5 Findings of Latest Agricultural Census

**2. Agricultural Marketing, Cooperative and Agri-business Management**

- 2.1 Concept, Characteristics, Importance and Challenges of Agricultural Market in Nepal
- 2.2 Agriculture Market Structure
- 2.3 Price Determination in Agriculture Market
- 2.4 Grading, Standardization, Quality Control and Related Problems of Agricultural Commodities
- 2.5 Comparative Advantages of Nepalese Agriculture
- 2.6 Agriculture Commercialization, Trade, Import & Export of Agriculture Products
- 2.7 Agriculture Cooperative Organization Structure, Farming and Marketing
- 2.8 Concept, Importance, Scope and Principles of Agribusiness Management

**3. Natural Resource & Environment Conservation**

- 3.1 Soil, Water Natural Resources Conservation, Promotion and Utilization
- 3.2 Use of Fertilizers, Pesticides (Chemicals) and their Implications
- 3.3 Sanitary & Phytosanitary Hurdles and their Mitigation Measures
- 3.4 Organic Agriculture, Organic Products and Role of Biopesticides
- 3.5 Climate Change Adaptation, Mitigation, Ways of addressing Climate Change Impact
- 3.6 Impact of Green Economic Policy on Agriculture / Agro-Industries

**Section – B (50 Marks)**

**4. Agriculture Production and Economics**

- 4.1 Principles and Practices of Crop Production: Agronomical Crops (Rice, Maize, Wheat, and Millet), Horticultural Crops (Fruits, Vegetable, Floriculture) and Cash Crops (Tea, Coffee, Sugarcane, Apple, Kiwi, Banana, Mushroom, Herbs)
- 4.2 Livestock Farming and Animal Husbandry: Cattle, Poultry
- 4.3 Dairy Production and Processing
- 4.4 Aquaculture/ Fishery
- 4.5 Apiculture/ Beekeeping
- 4.6 Forest-based Agriculture
- 4.7 Medicine-based Agriculture

## 5. Crop Diversification and Commercialization

- 5.1 Importance of Crop Diversification and Commercialization of Agriculture in Nepal
- 5.2 Strategies of Commercialization of High Value Commodities
- 5.3 Role of Modern Concept and Principles in Agricultural Extension in Nepalese Agricultural and Rural Development
- 5.4 Economic Viewpoints of Cooperative Development Strategy for Agricultural Production, Growth and Commercialization
- 5.5 Plant Genetic Resources in Sustainable Agriculture Development of Nepal
- 5.6 Agroforestry

## 6. Agricultural Technology and Management

- 6.1 Importance and Principles of Pests, Pesticides Management and Integrated Pest Management
- 6.2 Roles of Pollinators in Agricultural Crop and Ways to Reduce Chemical Abuse/Misuse
- 6.3 Industrial Importance of Insects' Microorganism, Fungus, Bacteria, and Nematodes in Plant Protection
- 6.4 Plant Nutrients and Environment, Use and Misuse of Fertilizer
- 6.5 Concept of Soil Fertility and Productivity, Essential Plant Nutrients
- 6.6 Soil Organic Matter Microorganism and its importance in Sustainable Soil Management
- 6.7 Soil Reaction, (pH) and Liming, Major Fertilizers and their Nutrient Contents
- 6.8 Concept of Integrated Plant Nutrient Systems (IPNS)
- 6.9 Storage and Post-Harvest Management
- 6.10 Seed Production Technology

### Syllabus Division

Paper	Subject	Section	Marks	Unit	Question Model
First	Banking and Organizational Management	A	50	1	6 Questions x 5 Marks 2 Questions x 10 Marks
				2	
				3	
				4	
				5	
				6	
Agriculture Economy and Management	B	50	द्वितीय पत्रको Section A बाट	25 Questions x 1 Marks	
			द्वितीय पत्रको Section B बाट	25 Questions x 1 Marks	
Second	Agriculture Economy and Management	A	50	1	2 Questions x 5 Marks 4 Questions x 10 Marks
				2	
				3	
		B	50	4	2 Questions x 5 Marks 4 Questions x 10 Marks
				5	
				6	